

## Growth Abounds!



The past few months have seen rapid growth at Winkelman as we have added seven new employees.

**Jerry Kedrowski**, construction superintendent, joins us with 10 years of multi-family housing experience. He currently works as the site superintendent for our Shepherd of Grace Senior Housing campus under construction in Becker.

**Gene Schultz** joins the firm as a Project Manager. He is a mechanical engineer and brings with him more than 30 years of engineering and project management experience.

**Kirk Tietz** joins WBC as a construction superintendent on our Greenstreet retail center project. Prior to joining us, Kirk owned his own construction company in Seattle, WA and later in Baxter, MN.

**Jared Henriksen**, a recent graduate of St. Cloud State University with a degree in Technology and Management with an emphasis on Construction, has joined WBC as a project technician.

**Tom Bruce**, AIA, joins us as Vice President of Design/Build services. Though not a practicing architect, Tom is vital in pre-design planning assistance and building conceptualization.

**Ryan Ludwig** comes to Winkelman as a construction superintendent. Ryan has 10 years of construction experience with the last five being in commercial and residential remodeling. He is presently working on a remodeling project at Cub Foods East in St. Cloud.

**Charles Compton** joins WBC as a field superintendent for the Utah Career College project in Layton UT. He has more than 35 years of commercial construction experience across a broad array of building projects. ✦

## Awards

At the annual banquet of Energy Panel Structures Inc., a national manufacturer and distributor of insulated wall-panel systems, Winkelman Building Corporation was awarded their "Outstanding Building for 2005" award for construction of the J. R. Ferche corporate office building in Rice, MN. ✦



J. R. Ferche Corp. Office, Rice, MN

## Recognition

**Duane & Elaine Schultz** have become co-chairs of the St. Cloud Technical College Fund Raising Campaign.

**Keith Schupp** was appointed to the board of directors of Catholic Charities.

**Mike Schoenecker** was elected to the board of directors of the Minnesota Construction Association and was appointed to the board of directors of a Hospice House at Quiet Oaks.

**Shelly Helfenstein** has joined the board of directors of the March of Dimes—Central Division.



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Building Solutions for Changing Times.



**DUANE SCHULZ**  
President/CEO

## PRESIDENT'S PERSPECTIVE

Thanks to the St. Cloud Rotary, in late April we had a unique opportunity to interact with building construction representatives from Russia. A group of ten Russian builders and building material suppliers along with their translators and hosts, spent the day learning how we conduct business.

We shared information on the structure of our firm, how we market our firm, how we staff and run our projects and the importance of safety on

a job site. Following two hours of discuss in our office, we provided a tour of our building, and site tours of the Donlin Companies, Benton County's new public works facility in Foley, Greenstreet Retail Center in St. Cloud which includes the main retail building shell and the finished spaces for Fireside Hearth and Home, Lights on First, Builder's Carpet, Alpine Cabinets and Z-works Closets. We then toured an apartment building in Sartell and concluded an enjoyable day with a reception at my house. This was a memorable event as our guests were truly enjoyable, and appreciative of the day we spent together. ✦

To request the following information about WBC's Building Solutions, please fax this form to (320) 253-2324.

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If you know of someone who should be added or deleted from our mailing list, please let us know. Thank You.

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Outstanding Building  
for 2005 Award

# Wink's Ink

Summer 2006



"A Publication of Winkelman Building Corporation Bringing You News from the Construction Industry"

## St. Cloud's Largest Optical Clinic Gets An Eye-Opening Makeover

Take 16,000 square feet of remodeling, add an additional 2,200 square feet of new construction and install an elevator to the middle of an occupied clinic while it remains open for business and you face the challenges we did at Eye Surgeons and Physicians. Once we created new office space in the basement and staff was able to relocate downstairs, we created a number of new exam rooms and lab testing stations. We moved and created a new retail optical shop, a surgical room and clean room, staff cubicles, new scheduling stations, split the registration area into two new stations and created a new entry and waiting area. A drive-under canopy was added and included radiant heat in the sidewalk and drop-off area to eliminate snow and ice in the winter. The parking lot was also enlarged and a north entry to the parking lot was installed. The entire exterior of the building then received a major makeover with EIFS and a cornice parapet. ✦



Eye Surgeons & Physicians  
St. Cloud, MN



## Major Building On Minor Dollars

WBC received the daunting task of building a 33,000 square foot state-of-the-art public works facility and salt storage building for Benton County with a predetermined budget that was established three years earlier. Not only did we develop the project that was desired and requested, but we did so with no contingency budget. Following bids, additional value engineering was studied between Lindell Engineering and St. Cloud Refrigeration, the project's mechanical engineer and contractor. Through alternative designs, we were able to reduce the mechanical budget by \$50,000 which then became our contingency. At the end of the project, there was still approximately \$40,000 remaining in savings. The unique building features in-floor radiant heat in the mechanics area, truck wash and along the outside wall of the office area. The precast building includes a warm storage area, truck wash, soils lab, mechanics area, welding and metals room, sign department, a parts room and office space with lockers and an employee lounge. The mechanical system throughout the building is computer controlled with servicing remotely available. GLT Architects of St. Cloud were the designers for the building. ✦



**Benton County Public Works, Foley, MN**

## Canning Operation Expands

Faribault Foods recently completed a \$2 million expansion of its facility in Cokato, MN. This company which processes and cans primarily vegetables, but also rice, chicken, pasta, stew, soups and other products under a variety of names including Butter Kernel, has been around since 1895. Project manager, Ralph Brown along with Professional Design Group architects and engineers of Northfield, coordinated the expansion of the company's processing area and warehouse space while also remodeling existing areas into new office spaces. ✦



**Faribault Foods, Cokato, MN**

## Winkelman Building Corp. Projects Underway

**Cub Foods East**  
St. Cloud, MN  
Remodel

**St. Ignatius Catholic Church**  
Annandale, MN  
Addition and remodel

**Capitol Beverage**  
St. Paul, MN  
Addition and remodel

**Freeborn Bank Building**  
Albert Lea  
Historic preservation

**Appert's Foodservice**  
St. Cloud, MN  
Interior renovations

**St. Joseph Catholic Church**  
Pierz, MN  
Interior remodel

**Great Clips**  
Waite Park, MN  
New Mall location

**Albertville Retail Center**  
Albertville, MN  
17,700 sf retail center

**Multiple Concepts Interiors**  
Waite Park, MN  
Remodel

**Sartell Professional Center II**  
Sartell, MN  
10,000 sf professional office building

**Manea's Meats**  
Sauk Rapids, MN  
New retail store

## Client Profile



### Elk River Area Independent School District 728

Imagine living in an area where school enrollments have been increasing at a rate of more than 360 new students per year. That puts a little pressure on the school buildings. As a result, the Elk River Area School District, which encompasses an area including not only Elk River, but also Zimmerman, Otsego, Rogers and parts of Albertville, St. Michael, Dayton and Ramsey, has undertaken major building expansion and new construction.

Their student population has increased from about 7,500 students in 1995-96 to more than 10,800 in 2004-2005. The growth in student enrollment is expected to continue for the next 10-15 years, with enrollment likely to reach 15,000 by 2015.

The district currently has eight elementary schools (K-5), four middle schools (6-8), three high schools (9-12) and a secondary-level alternative school. One of the elementary schools just opened in Rogers in 2005 and another (number nine) is set to open in September 2006 in the eastern part of Elk River.

Winkelman Building Corporation is pleased to be a major contributor to the success of assisting the District in keeping up with the growing demand. Over the past three years alone, we have been involved in remodeling and expanding six different School District buildings. In all, we have been involved in more than a dozen construction projects for the District over the past twelve years. ✦



**Elk River, MN**

## STAFF PROFILE



**Julie Jepma**  
Administrative Assistant

Julie Jepma joined Winkelman Building Corporation in 1993 as a receptionist/secretary. Over the years as the firm has grown, Julie has become an integral member of the administrative team. Her position is more of a "utility player" than administrative assistant as in addition to administrative support, she coordinates all client contracts, assists in proposal preparation, oversees the company insurance and benefit programs and provides support services to the project managers. Julie's family includes her husband Sam; daughter Ashley, who is a sophomore at the University of St. Thomas and son Trevor, who is a senior at Macalaster College. Julie's free time is spent traveling around the Upper Midwest watching Trevor play basketball, cooking and spending time with family and friends.

## Remote Visual Access

Online collaboration systems, handheld computers and jobsite web cams are just a few of the technologies changing the way the construction industry communicates.

Last year, WBC introduced our implementation of the Expedition project management software and now would like to announce that we have added jobsite web cams to one of the many premier services we can provide our clients. The web cams assist in planning and controlling resources in real-time using visual accesses to the site. This technology has proven to be a powerful tool for clients located a long distance from their projects.

The web cam brings the jobsite to our clients to keep them informed of the progress of their project and lets them watch their project as it comes to life. It makes it possible for the project team to view the construction site LIVE anytime from anywhere with Internet access.

Real-time recording and a pan/tilt/zoom camera will assist in rapid problem solving if visual information is needed and also provides increased security. Images are archived for the duration of the project which can be utilized to review construction progress on any date. A time lapse video is created at the completion of every project for our clients to save and share as a piece of their history.

Because of the highly fragmented nature of the construction industry, information is being created and needed by many different individuals and organizations. WBC is proud to make this incentive a part of our business and believe this to be a win-win building strategy! ✦

