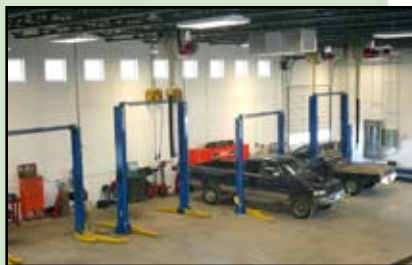




NEW FACILITY FOR BRANDL MOTORS

Deciding to leave a community after 32 years was a difficult decision for Brandl Motors to make. Mandates made by Chrysler, the purchase of Little Falls Dodge and land constraints at their Pierz location required the Chrysler, Dodge and Jeep dealership to find a new location. With 4 ½ acres of land just south of Little Falls on Highway 10, Brandl was able to construct a new dealership three times the size of their Pierz location with increased visibility,

The new 30,000 square foot facility, built under the leadership of project manager Ralph Brown and site superintendent Kirk Tietz, is capable of showcasing nearly 50 cars indoors and numerous vehicles across their vast outdoor parking and display area. The building also features several service improvements including a service drive area; a detailing shop; 11 service bays and a 15 ton hoist for servicing heavy duty trucks.



HUIKKO'S STRIKES BIG

More than a bowling alley, Huikko's in Buffalo has become a full entertainment center. Expanding from 8 bowling lanes to 14 was just the beginning. Under the guidance of project manager, Darren Fenster and construction superintendent Bart Barthelemy, Huikko's underwent a major remodel and expansion adding more than 16,000 square feet of building space including the new bowling lanes, restrooms, pro shop, office and commercial kitchen and bar in the bowling alley.

A major element of the expansion is a new 10,000 square foot banquet facility with meeting rooms, a commercial kitchen, dining and bar area with an outside patio, restrooms, arcade and office space. Outside, a new 16,000 square foot



professionally designed and sanctioned 18 hole, handicap accessible miniature golf course was added with its own bar, restrooms and patio sitting area, along with two sand volleyball courts. 🌿



Huikko's Entertainment Center Buffalo, MN

ANNANDALE ADDS REGIONAL TREATMENT CENTER



Central Minnesota Mental Health Center Annandale, MN

This 6,800 square foot structure utilizes a Hardi board exterior for the treatment center. The facility is designed for 30-90 day mental and chemical dependency treatment which provides a residential setting for its 16 patients. It consists of two separate wings in order to house both male and female residents. Coordinated by project manager Jared Henriksen and superintendent Ryan Ludwig, the building incorporates



16 bedrooms, 5 bathrooms, laundry rooms, a dining room, multipurpose room, commercial kitchen, lounges, multiple offices and an exterior patio area. 🌿

APPERT'S FOODSERVICE ADDS TASTEFUL EXPANSION TO BUSINESS



Appert's Foodservice St. Cloud, MN

Appert's Foodservice recently underwent an office expansion which includes a new reception area and creation of a food testing kitchen at their east St. Cloud location. 🌱

LEED CERTIFICATIONS



Robbie Schultz
Senior Project Manager

Robbie Schultz and Jay Vogel recently became Leadership in Energy & Environmental Design (LEED) Accredited through the U.S. Green Building Council. LEED is a tool for green design to help design teams and owners create and operate buildings that are environmentally responsible, economically beneficial and healthy places to live and work. Robbie is a senior project manager and Jay is a lead estimator. Along with Keith Schupp, this brings to three, the number of LEED A.P. staff at WBC with three others planning to take the test later this summer. WBC was the first contractor and is one of only two firms outside the Twin City metro area to have LEED Accredited Staff. 🌱



Jay Vogel
Lead Estimator

NEW EMPLOYEES

Over the past months we have had the pleasure to add a few new faces to our firm.



KATHY HANSEN
Staff Accountant

Kathy Hansen joined us as a staff accountant to assist in handling project budgets and internal accounting issues. She brings with her more than 15 years of accounting experience.



PAT ABFALTER
Project Technician

Pat Abfalter comes to WBC as a project technician with more than 30 years of construction-related experience having most recently worked as a project estimator for Foley Lumber Co.



STEVE KNUDSON
Estimating

Steve Knudson joins WBC with over 30 years of construction related experience, most recently in the St. Cloud area. Steve is assisting Jay with estimating, bidding and value engineering responsibilities.



DAN BECKER
Project Manager

Dan Becker, also with 30 years experience, formerly owned his own construction business and recently worked as a project manager for a general contractor in the Minneapolis area. Dan is filling a new role as a project manager responsible primarily for tenant improvements and remodeling.

NEW PROJECTS

Afilius of Blaine (D/B)

Blaine, MN

208 unit senior housing campus

Utah Career College (D/B)

Orem, UT

30,000 sf business college

Globe University (D/B)

Eau Claire, WI

30,000 sf business college

Globe University (D/B)

Sioux Falls, SD

30,000 sf business college

Minnesota School of Business (D/B)

Moorhead, MN

30,000 sf business college

Lake Benton Schools (CM)

Lake Benton, MN

Demolition, addition and remodel

PK-8 building

Gray Plant Mooty Law Office (GC)

St. Cloud, MN

Remodel three floors

M&P Utilities (D/B)

Maple Lake, MN

Maintenance shop addition

Quiet Oaks Hospice House (CM)

St. Augusta, MN

8 bed residential hospice facility

Bernick Companies (D/B)

Duluth, MN

49,000 s.f. warehouse addition and

6,000 sf office addition

Pelican Heights (D/B)

Detroit Lakes, MN

24 unit apartment building

Knife River Corporate Office (D/B)

Sauk Rapids, MN

Office remodel

(CM) – Construction Management

(D/B) – Design/Build

(GC) – General Contractor

“GREEN CONSTRUCTION” AND LEED...

THE LATEST BUZZWORDS IN CONSTRUCTION

WHAT DO THEY MEAN?

Simply put, “Green Construction” is construction utilizing environmentally friendly materials and energy saving systems. They incorporate recycled materials that reduce landfill waste; energy systems that draw their power from renewable sources rather than oil, coal or gas and materials located in close proximity to the building site.


Why is everyone jumping on the “Green” bandwagon? Energy costs are skyrocketing; power companies are receiving mandates to increase their amount of energy produced through alternative systems; the general public is finding a new appreciation for an environmentally friendly planet; global warming concerns; governmental regulations and tax incentives.

FMI, a national provider of management and investment banking to the construction industry, found in 2006 there was \$13.4 billion of non-residential green construction. By 2008, they anticipate \$21.2 billion utilizing green-building principles, for a 58% increase.

While sustainable design often comes with an increased initial cost over traditional systems, cost

savings are realized over time. As an example, geothermal heating and cooling systems may cost more during construction but can often pay for themselves through energy cost savings over a period of seven to ten years. That assumes energy costs remain constant. If they increase, the payback is sooner. Additionally, after the increased costs are captured, there can be tremendous savings over the remaining life of the system. The same can hold true for the inclusion of wind or solar generating systems.

So, what is LEED? LEED stands for Leadership in Energy and Environmental Design. LEED is a green building rating system that was developed by the U.S. Green Building Council in 2000. LEED certification offers third party validation of a project’s green features by assigning points to a variety of sustainable building elements. A building is not required to be LEED Certified to use “Green” building elements.

If you would like to learn more about LEED or “Green Construction”, log on to www.USGBC.org for a variety of information. 



EMPLOYEE PROFILES



Jay Vogel
Lead Estimator

Jay has filled the role of lead estimator for WBC for the past eleven years. He received a Bachelor of Science degree in Industrial Technology with a Construction Management emphasis from Bemidji State University. His experience in commercial construction began in 1994 as a general laborer.

Jay and his wife Amy, have two young rambunctious sons; Jacob (3) and Joshua (1).

Living on a lake, Jay and Amy naturally have an interest in water sports, but they also like to purchase, fix-up and lease apartments and commercial property, and just recently took a liking to foreign travel.



Andy Auger
Chief Financial Officer
Executive Vice President

While Andy serves the role of Chief Financial Officer/Executive Vice President and oversees the accounting process for WBC and our clients, his real interests lie on the golf course and baseball diamond. An avid golfer with an 8 handicap, Andy enjoys corporate "landscape seminars" whenever the opportunity arises for a client outing.

Andy manages and plays baseball for the Orthopedic Sports Center's amateur baseball team. He also enjoys coaching his kids' ball teams in the summer.

Andy and his wife Libby, have two children; Tommy (11) and Katie (10) who are also active in area sports which creates a hectic schedule for the family. However, they still find time to follow the adventures of the St. Cloud State Hockey Team, St. John's University Football Team and all St. Cloud Cathedral High School Teams.

BOTH JAY AND ANDY, ALONG WITH ROBBIE SCHULTZ, HAVE BECOME STOCKHOLDERS AND OWNERS IN WINKELMAN BUILDING CORPORATION AS PART OF THE CORPORATE SUCCESSION PLAN.

WINKELMAN AWARDS



Mille Lacs County Jail Milaca, MN

The 58-bed Mille Lacs County Jail Addition in Milaca, MN was awarded the Project of the Year Award for a Project Addition by the Minnesota Construction Association at their annual awards banquet in January. 🌿



Freeborn Bank and Jacobson Building Albert Lea, MN

In February, the Historical Restoration of the Freeborn Bank and Jacobson Building in Albert Lea was selected for an Award of Excellence by the Associated Builders and Contractors, Minnesota Chapter, at their annual awards banquet. 🌿



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DUANE SCHULTZ
President/CEO

PRESIDENT'S PERSPECTIVE

"Green Construction" has become very popular and many of our clients have desired to pursue this option when constructing their new buildings. We currently have three projects under construction that are utilizing "green" building elements including wind, solar and geothermal energy systems; solar tubes; daylighting; skylights; photosensors; rain gardens, recycled materials and several other elements.

that our building incorporates several green building components. With our new identity materials, including this newsletter; all of our marketing materials are now printed on recycled paper, as is our copier paper. We are even purchasing new Flex Fuel vehicles as we upgrade our corporate vehicle fleet.

As a firm, we too have progressed to becoming a "Green" firm. Three staff members are already LEED Accredited and three more will be accredited within the coming months. We are also members of the U.S. Green Building Council. If you've ever been to our office, you have noticed

Our new tag line "Building Green" is more than just a saying, it's our philosophy of operation. If you would like to find out more about "Green" building options for your next project, give us a call. 



Printed on recycled paper using soy-based inks.

